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The 4-Dimensional Manager provides fascinating insights into individual work styles, practical suggestions, checklists and planners, and a research-based DiSC discovery tool. About the Author Julie Straw is Vice President of Sales and Training for Inscape Publishing, the world's leading independent developer and publisher of research-based personal learning tools for business.

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Dominance (direct and decisive); Influence (optimistic and outgoing); Supportive (sympathetic and cooperative); and Conscientious (concerned and correct). In the book's first part, readers assess their own style, the style of the people they manage, and the style of their organization. The second part shows how to choose the most effective style (or combination of styles) for any situation, focusing on seven key areas: delegating, decision making, problem solving, motivating, complimenting, giving constructive feedback, and developing skills.

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Learn how to help managerial candidates develop their current skill sets to become more effective people and project managers.

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From assessments to presentation materials, Managing Skills Training includes all of the elements your organization needs to design, facilitate, and evaluate manager training. This workshop-in-a-book covers a wide variety of topics like basic leadership skills, teamwork, customer service, and motivation techniques.

In order to understand your relationships with other people, you must first understand yourself. Achievers throughout history have one thing in common—they know themselves. This means they don't underestimate what they

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